

Gallatin Valley Golf Association

Headwaters Golf Course

November 8, 2017

President Scott Pitcher called the meeting to order at 6:10 PM.

Present were: Board members Scott Pitcher, Bruce Felz, Jon Kamps, Shawn Long, and Crystal Turner. Jeff Strickland was excused and Jason Combs informed the President he would be arriving later this evening. Others present were: Mable Deane, John Shampeny, Steven Strickland, Carl Somers, Dave Tudor and Ron Richardson.

Approval of September 2017 minutes. Jon Kamps moved to approve the minutes. Bruce Felz seconded the motion. Motion Passed Unanimously.

Financial Report Shawn Long introduced Dave Tudor. Mr. Tudor provided a brief background of himself including education, certifications, and experience. Shawn read the bills to be paid this week into the record (checks/ACH dated since 11/2/2017 on page 13 of 14 in the Financial Report). Crystal asked about the Eagle bill and if there was any copy of the contract. No one was aware of any contract so Crystal will contact the Eagle to verify, and if not suspend or terminate our ads for the winter. Crystal also encouraged the Board to allow her to contact DirecTV to place our account on hold through the winter.

Shawn commended Steven Strickland on the passes he has sold the last couple weeks by calling all current and former pass holders. Steve sold around \$13,000 in passes the last five days. Steve informed the Board that he could have also sold five range passes, but customers complained about the rate of \$150.00. Crystal and Shawn both believed the range pass price to be less than that last year. Crystal will check older minutes, but Steve assured the Board it is setup in the POS (point-of-sale) at \$150.00. Crystal Turner moved to sell the range pass at \$75.00 if purchased prior to December 31st, and then \$100 if purchased in 2018. Jon Kamps seconded the motion. Motion Passed Unanimously.

Crystal Turner moved to pay the bills, holding check #22151 to the Eagle, and approve the financial report. Shawn Long seconded the motion. Motion Passed Unanimously.

Budget for FY17/18 – (Jason Combs arrived at 6:39pm.) There was discussion on the 2016 totals versus the 2017 totals and how the 2018 budget is proposed. (See attached budget for notes.) Basically the committee met in the middle of anticipated revenues between both years for those with large differences. Mable Deane said she was able to reduce the taxes expenditure line item now that taxes were posted to the Gallatin County website. That reduction, along with a 2015 Montana State Fund worker's compensation refund, brings the net budget to clearing just about \$9,000.00. Bruce Felz moved to approve the budget. Shawn Long seconded. Motion Passed Unanimously.

Clubhouse Report was given by Steve Strickland. He said he is selling passes, singles and couples mostly, and has sold a little merchandise – mostly shirts. He also sold a putter last week, but that has been the majority of activity at the Clubhouse.

Greens Committee was given by John Shampeny. He and the crew pushed water out of the pipes, ran through all the timers at two minutes, and then blew the irrigation out again at 1 minute. This ensures

all lines are completely emptied. Tarps were put down on the greens by November 1st as planned. They will now move on to working on equipment.

John contacted the insurance carrier regarding the beverage cart which burned up this past summer . They had not been notified as previously reported by Dave Edwards. He stated the cart being worth \$1,000, the cooler \$400 and the beverages on it around \$500. Our deductible is \$500. So we will be getting a check to replace that. The insurance adjuster informed John that if we got a replacement that was higher to let them know as they may be able to provide additional monies. Jon Kamps asked if there was a timeframe for replacement. John Shampeny was unsure.

John and his crew hand-picked up the range. They tossed all broken/scarred balls and cleaned the balls twice. They also cleaned out the storage room and took the tent down. He is researching a possibility of new range balls (used but new to Headwaters Golf Course) from Bridger Creek or Black Bull. Crystal Turner asked John to add that a drip-system be installed or repaired in the entrance area be added to his maintenance list.

GVGA Member Comments – there were no member comments at this time.

Old Business Thank You cards – Crystal distributed copies of the blank cards Main Street Office drafted. They have the Headwaters Golf Course logo on front and are blank inside. They come with envelopes and would cost \$99.00 for 100 cards/envelopes. The Board approved ordering the cards, with payment to be in early spring.

Crystal asked about the passes requested for the Hope Lutheran Church silent auction, and if Shawn had picked them up. Shawn had not but would get them tonight and donate them to Hope Lutheran. Dave Tudor informed the Board that this donations should be logged so that, as a non-profit, the Board has record of its in-kind matches or donations. Bruce Felz asked about passes for his helpers on the new entrance. After the meeting, Bruce will get four 9-hole passes to give one to each helper: Lucky Flynn, Steve Blakeman, Duane Veele and Cole Jackson.

Security Cameras – they were not installed as planned at the last meeting due to Dave’s resignation. This item will be tabled for now.

Montana Ale Works – Scott reminded the Board that Montana Ale Works donated the high-top tables. In trade we were to host a golfing day for them: 9-holes with a coupon for 9-holes later. Dave did not show up for the date this was scheduled and tee times were already booked by other golfers. Steve Strickland worked that day for Dave and had to call scheduled tee times and cancel/reschedule. The Montana Ale Works crew believed they were golfing 18-holes in the same day. There was also supposed to be BBQ’d food for the Montana Ale Works folks but with only one person staffing this was not achievable. The whole date was screwed up and bottom line Scott suggested we need to “mend fences”. The Board agreed that this needs to be made right. Jason will talk with Roth at Montana Ale Works tomorrow. He will apologize and let him know we will make this right. The Board discussed re-scheduling the whole thing or trying to do something else like giving them a bunch of 9-hole passes to give out at their company Christmas party. We will continue this after Jason’s discussion with Roth.

There was discussion regarding replacing the clubhouse manager. Should we get another pro-golfer, or just a manager? The Board will meet to put some definition into the job description first. Then we will be advertising soon so everything is ready to go come February or March.

New Business Shawn told the Board he did collect the Costco and Visa credit card back from Dave. He also collected a ring full of keys. The plan is to get a Costco credit card, which has 4% cash back on all fuel, not just fuel purchased at Costco. This would save expenses on John Shampeny's budget for fuel in the carts.

Dave Tudor asked if there were any questions for him. Scott said the Board needed to discuss if it would continue with Tudor & Associates, as we have not discussed it yet. He continued by asking if Dave would at least honor Mable's pricing to us. Crystal added that Mable informed the Board that she had told Dave about "spoiling" us by not charging us for her attendance at meetings, holding checks when needed, etc. Dave replied that he will not be able to spoil us as well as Mable did. He anticipates this fiscal year bookkeeping expenses being close, between \$6,500-7,000 (current budget is \$6,500), although it may increase in the next year. Dave would like to help the Board pursue more grant opportunities as a non-profit as well. He asked if any members had copies of the Business Plan or application for 501(3)(c). No member had a copy. Dave explained these are key records we need to have access to.

The next meeting will be held **December 14, 2017 at 6PM at the Clubhouse.**

Jon Kamps moved to adjourn. Crystal Turner seconded the motion. Motion Passed Unanimously.