

Gallatin Valley Golf Association

Headwaters Golf Course

6/7/2018

Members Present: Shawn Long, Jeff Strickland, Jon Kamps, Bruce Felz, and Crystal Turner. Scott Pitcher was excused.

Others Present: Tayler Noble, John Champeny, and Sidney Rochford were present.

Vice President Jeff Strickland called the meeting to order at 6:00PM.

Approval of May 2018 meeting minutes. Crystal Turner explained she was not in attendance at the last meeting so Jason Comb did take notes, but he was not yet at the meeting. Meeting notes approval will be moved to the July meeting.

Financials – Shawn Long explained that it was his idea when he first considered to do the bookkeeping that he should be removed as a check signer from the bank accounts. Bruce Felz said it was a good check and balance and Jeff Strickland added it protects Shawn this way.

Shawn explained the financial reports, starting with a copy of the bank accounts' balances. He is unsure why the 3-year CD does not show on this home page but the total in the 3-year CD is \$13,249.01. He will talk to the bank about how to get this CD to also appear on this home screen. Next he went through the reconciliation report noting that not all checks have cleared and there have been a couple more deposits since the reconciliation (hence the reason the checking account balance and reconciliation balance do not match). He then reviewed the Profit & Loss Year Comparison Report. Jon Kamps was pleased to see the gross profit was up by roughly \$17,000 and the gross expenses were down roughly \$22,000. Shawn said much of the expenses savings was due to not having a pro on staff for several months. Shawn then reported on the outstanding bills report, which totaled roughly \$14,000 most of which is due to Callaway and Cleveland Golf. Both of these vendors offer net-120 days so we will widdle those larger bills down by making splitting up the total over the next four months. Shawn hopes to move another \$10,000 into the money market again by the end of the month.

Jon Kamps moved to approve the financials. Bruce Felz seconded the motion. Motion Passed Unanimously.

Jon Kamps moved to have Jeff Strickland, Crystal Turner and Scott Pitcher as signers on the bank accounts and remove Shawn Long. Crystal Turner seconded the motion. Motion Passed Unanimously.

Clubhouse Report – Tayler Noble reported the front door still needs repair. The sensor gets squished and so sometimes the doorbell to alert staff someone has walked in the clubhouse does not work. He was approached by a regular golfer to trade repairs for a pass. This golfer is in weekly and golfs with his son, who holds a junior pass this year. The man is almost out of his 20-punch 9-round golf. The Board loved the idea of trading but didn't want to get this guy into a situation that he was doing \$1,000 worth of work for a \$425 pass. We need to make it fair and not ask too much of his time on repairs. Tayler will speak with him and come back for an official trade request if he's agreeable and perhaps has a to-do list in mind.

Tayler had all refrigerators serviced and while on site Dermer's also cleaned the ice machine. Since then it has been working great but developed a leak. He does not want to get into a situation where it dies and we do not have ice during a tournament or league night. He requested to purchase a new ice machine and had priced out a Manitowak 90-pound bin ice machine for \$1,837. Tayler also informed the board one of the refrigerators in the back entrance is unreliable and keeps things "cool" at best but also throws out hot air at times. With 40% of our sales in drinks we have to have reliable equipment. There was a lot of discussion on rearranging fridges. It was agreed the unreliable cooler will be unplugged and unused. The basement cooler will be used for now.

Tayler also brought up repairs and replacements for golf carts. John Champeny agreed. He said there is a lot of maintenance: greasing, replacing valves, which occurs weekly but we have 32 carts including the green ones and the "convertible". It would be ideal to have 36-38 carts. Tayler understands the Course's financial constraints but carts are a must and if he were to come pay to play here and got stuck with the convertible in a tournament and someone else got a new cart, he would feel it is unfair. The Board agreed its talked about replacing two carts a year and we just have not had the money to follow through with that goal. John Champeny said Anaconda has leased carts. Their 5-year lease is coming to an end this year and then the manufacturer has to ship them back to Denver for an inspection and any repairs before it can resell them. He wondered if there was a way we could intercept the shipping of them back and purchase them without shipping back and forth and just go pick them up in Anaconda. He will contact Anaconda and see if this would be a viable option for the end of this season. Jeff Strickland asked if there are any programs out there to buy used or lease returns more often. Tayler said that the worst thing is having a cart die on a customer during any golf outing.

Bruce Felz moved to allow John and Tayler to work together with one of the Course credit cards and purchase the new ice machine. Shawn Long seconded the motion. Motion Passed Unanimously. Jeff added that we should ask if the vendor will also install it.

Jon Kamps said the State Department of Revenue called him and we are out of compliance with our beer/wine serving license. He also asked this person about hosting bingo on site at the Clubhouse when the license is back in compliance to which he answered absolutely not due to the type of license we have (which does not allow gambling). Tayler apologized for letting his training slip past him. He has completed the application, the background information, now needs to go get fingerprinted and submit \$27.25 to the State Department of Justice. (Shawn will input this bill to be paid.) Tayler added he and Joan are scheduled to take the serving course as well; Bob is still current and Sidney has her's complete as well.

Greens Committee – John Champeny reported on course maintenance. Lots of moisture has helped us out, he fertilized end of April and we got rain all May which really helped green the course up and recuperate much of the snow mold and winter dead areas. The maintenance crew has needed the greens, sprayed the greens for a fungus which was due to overmoisture, but the fungicide costs \$1,000 per application for all 10 greens so the Board can expect to see that bill soon. He plans on applying another application in early July as well. There was discussion on thatch in fairway #3, and the sandy/gravelly soil the course sets on. Slicing annually helps, but if we could do it 3-4 times annually that would be best. Our grass roots live in a thin layer of thatch and slicing more often would allow the roots to penetrate deeper into the soil. John spoke highly of his summer high school help. He works them hard and is trying to establish a good work ethic in them.

(Jason Combs arrived about 7:00pm).

GVGA Member Comments – There were no member comments.

Old Business – Bruce Felz would like to push block sales a little more, and have those who have already paid get their blocks engraved this season. He believes once people start seeing the engravings out on the new wall it will spur others to participate. Crystal will print more of the forms and bring them to the Clubhouse.

New Business – Tayler spoke with the Golf Now website folks, which actually runs through Tee It Up. Tayler said they were offering 9-hole play for \$9 so he worked with them to update to the correct prices. This website also has Nye Howey's cell phone as contact # and needs to be removed. Tayler will contact them again to get that phone # off there.

Someone brought up the \$99 Golf406 or 406Deals offer that the Board voted NOT to participate in this year, still has us listed. Tayler has honored anyone with the card, and stamps

it so they cannot play again but we need to find out how to contact this group to not participate in the future, or at least stipulate that a cart is required and must be purchased.

John Champeny followed up with Moonlight Basin on Steve Johnston's auction win at last year's Tobacco Root tournament. Dave Edwards did not have the golf certificates at the tournament auction for this course, nor for Spanish Peaks (also Steve Johnston), Black Bull (Gary Wambeke was highest bidder), or Valley View (also Gary Wambeke). John Champeny said he will contact Valley View and Black Bull and explain what happened in hopes of them honoring these certificates and getting Gary and Steve their winnings. However, he does not have any contacts as Spanish Peaks and asked how the Board wanted to correct this error. Jason Combs said the Board has to honor this offer; we sold something with money that should have had a tangible gift certificate in return. Not sure what happened between Dave Edwards and the courses, but we will make it right even if we have to purchase the 4 rounds of 18-holes at each course.

Shawn Long reported he started a Treasurer gmail account and said we could all create gmail accounts and utilize googledocs to keep all our records. That way when members change the documentation still stays in one place with the Board and not the person. Everyone liked this idea and we will work towards implementing this.

There was discussion regarding food at men's league. Many people are leaving to go eat right after league, and are we missing an opportunity for income here? There was discussion and explanation of the history to Tayler on how we used to offer food but it just wasn't best for the course. Crystal believe there is a public record of food trucks with the Environmental Health Services Department (EHS) and that we could inform these food trucks of the men's league opportunity. She will contact EHS and find out more.

Next Meeting July 12, 2018 at 6PM at the Clubhouse. Crystal Turner moved to adjourn. Jon Kamps seconded the motion. Motion Passed Unanimously.